

QSPlus



QSPlus Licensee

Information Pack

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Disclaimer

Becoming a licensee with QSPlus is like running your own business, where your success is directly tied to the effort and commitment you put in. This role demands dedication and proactive engagement from day one. If you're ready to invest the necessary time and energy, we'll provide the infrastructure and support to help you thrive.

To be clear, this opportunity will only succeed if you're fully committed. It requires hard work, but for those who are ready, it offers the potential for substantial earnings and a great work-life balance. With QSPlus, you'll enjoy the rewards of your efforts while still having time for family, friends, and personal pursuits.

We give you the tools, guidance, and framework to succeed, but your drive and perseverance will be the key to your success. If you're ready to take charge and build a profitable, rewarding career, QSPlus is here to support you every step of the way.

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The Story of QSPlus:

A Foundation Built on Trust and Expertise

In the heart of Waikato, where community values reign supreme, Paul Overwater saw a critical need. With over 30 years of building experience, he knew the anxiety potential homeowners and renovators faced—uncertainty about safety, investment, and the integrity of their dwellings; they weren't just investing money; they were investing in their futures, their safety, and their happiness. Determined to offer more than just services, Paul founded QSPlus, a beacon of clarity and trust in home inspections and quantity surveying.

Paul's vision was grounded in a simple, yet profound philosophy: empower people through informed decisions. QSPlus quickly distinguished itself by offering transparent, jargon-free advice that property buyers and builders desperately sought. This commitment transformed QSPlus into more than a company—it became a trusted advisor in the Waikato community.

Away from work, Paul cherished his time exploring the North Island with his wife, Cathy, in their beloved caravan. These journeys reflected the freedom and peace of mind he strived to provide his clients. Family dinners, laughter with his grandchildren, and leisurely rounds of golf filled his days with joy and balance.

QSPlus grew under Paul's stewardship, becoming synonymous with reliability and quality. Homeowners, landlords, and DIY enthusiasts relied on his expertise to navigate complex regulations and resolve disputes with confidence. "**ADVICE YOU CAN DEPEND ON**" became more than a slogan at QSPlus—it was a commitment fulfilled with every inspection and consultation.

Today, QSPlus continues to uphold the values instilled by Paul. While the tools have evolved, the mission remains the same: to provide independent, clear, and actionable advice that homeowners and builders can trust implicitly, and to ensure safety and satisfaction in every home and project.

In Waikato, where trust is as vital as the foundations of a home, Paul Overwater and QSPlus stand firm, upholding the legacy of integrity and expert guidance.



Don't Just Take Our Word For It



"Paul was great, such a fast service to come and complete a builders report for us. He was there within two days and did a very extensive report which showed us anything we needed to know and also some tips for up keep on the property."

Jordan Slight - Client



"Paul & his company have done a number of jobs for me from building purchase inspections which he approaches with common sense, meth testing & healthy homes reports. He's professional, responsive & reliable. 10/10 would recommend."

Cameron Glenn - Google



"Thanks Paul, extremely professional, very impressive. I can see why QSPlus is so busy."

W. Bevan - Client



"Excellent service. We were blown away by the comprehensive report. Totally earns what he charges! You can see the work that goes into it."

Victoria Beale - Google

Our NPS Survey Results



OUR SCORE



INDUSTRY AVERAGE

The global Net Promoter Score (NPS) survey is a widely used tool to gauge customer loyalty by asking customers how likely they are to recommend a company's products or services to others. Scores range from -100 to +100, with any score above 0 considered good and above 50 considered excellent.

In the latest survey, the global average NPS was +40, indicating generally positive customer sentiment. Remarkably, QSPlus outperformed the global benchmark, achieving an NPS of +84, which showcases exceptionally high customer satisfaction and loyalty in our industry! We're extremely proud of our result!

Our Growth

Established in 2015, QSPlus has steadily grown, building a strong reputation in the Waikato region by forming lasting relationships with real estate agents, builders, and private homebuyers and sellers. We've become a trusted name, known for our comprehensive range of services including home inspections, project management, and quantity estimating advice. Our commitment to delivering high-quality, reliable service has helped us expand and meet the needs of three key audiences: homeowners, landlords, and real estate agents.

QSPlus offers a wide variety of services tailored to each audience. Homeowners can rely on us for pre-purchase home inspections, vendor reports, and maintenance reports, ensuring they make informed decisions about their property. Landlords benefit from our expertise in healthy homes inspections, helping them meet the latest compliance standards, along with asbestos and meth testing to ensure the safety of their rentals. For real estate agents, we provide a seamless experience with accurate quantity estimating, pre-purchase inspections, and vendor reports, helping buyers and sellers navigate property transactions confidently.

As we continue to grow, QSPlus is committed to expanding our service offerings and geographic reach, ensuring that we remain at the forefront of property inspections and management in the region. Our goal is to help all our clients maintain safe, compliant, and well-managed properties, while delivering exceptional value and service across the board.





The Next Step

As our business continues to thrive and expand, we have reached a pivotal moment in our growth trajectory. Recognising the increasing demands on our services and the reputation we've built in the industry, we've decided that licensing is the next strategic step for us. This decision is driven by several key factors that align with our long-term business goals and commitment to maintaining high standards of service.

Our steadily growing client base and the sustained increase in project demands have highlighted the need for scalability that goes beyond our current in-house capabilities. By licensing we can effectively manage this increased workload without compromising the quality of service that our clients have come to expect from us.

Benefits of Joining QSPlus

1. Reliability and consistency – Paul Overwater is your go-to home inspector who has proven reliability and consistency, as well as full professional indemnity insurance.

2. You get it all - we have no fine print in our inspection reports. While most inspection reports have exclusions, limitations, and conditions, we have provided a full, comprehensive report with images to explain what we're talking about.

3. Jargon-free reports – our reports are jargon-free and easy to understand, meaning you don't need to be a builder to understand our reports or our explanations of what is wrong and what you will have to do to fix it.

4. Fast turnaround – we understand you need a quick turnaround on both your inspection and your report. We complete both in a timely manner and email them to you with no fuss.

5. Peace of mind - buying a home is a big decision so you want to make sure your investment is structurally sound. At QSPlus we provide a menu of specialised reports to give you peace of mind before you buy.



Why QSPlus As A License Opportunity

- **Established Brand:** Leverage the reputation of a well-known entity in the Waikato and Bay of Plenty regions, recognised for quality and reliability in home inspections and quantity surveying.
- **Comprehensive Training:** Receive in-depth training covering all aspects of our services, ensuring you are well-prepared to meet the standards QSPlus clients expect.
- **Proven Business Model:** Operate within a business framework that has consistently shown success and sustainability, reducing the risks often associated with starting a new venture.
- **Marketing Support:** Benefit from established marketing campaigns and strategies that increase lead generation, reducing the effort you need to invest in client acquisition.
- **Business Support:** Access to business advice and administrative assistance that helps streamline operations and reduce day-to-day burdens.
- **Ongoing Support:** Enjoy continuous professional support covering updates on regulations, new services, and client management to keep your services competitive.
- **Back-Up Assistance:** In situations where challenges arise, back-up is readily available, ensuring that you never have to deal with complex issues alone.
- **Technology and Tools:** Utilise the latest technology and tools necessary for efficient service delivery, from specialised software to inspection tools, all provided or recommended by QSPlus.
- **Community:** Join a community of professionals who share knowledge and experiences, fostering a supportive and enriching environment.
- **Flexible Work Environment:** Enjoy the ability to set your own schedule and choose your workload, ideal for maintaining work-life balance according to your personal needs.
- **Regular Income:** Licensing with QSPlus allows for a steady stream of projects, leading to reliable and regular income.
- **Community Impact:** Directly contribute to the safety and integrity of homes in your community, providing services that make a real difference in people's lives.
- **Growth Opportunities:** Opportunities to expand your professional capabilities through new projects, additional training, and potential business expansion.
- **Team Building or Solo Work:** Choose between collaborative projects with other LICENSEES or working independently, based on your personal work style and preferences.
- **Professional Development:** Continuous opportunities for learning and advancement, ensuring you stay at the forefront of industry standards and practices.

Why QSPlus as a License Opportunity?

Choosing QSPlus as a license opportunity provides a robust platform for those entering the building inspection and quantity surveying industry, underpinned by a trusted, established brand known for high standards and reliability. Licensees benefit from a comprehensive support system that encompasses extensive training, sophisticated marketing strategies, state-of-the-art technology, and ongoing business development support. This integrated approach not only reduces startup risks but also enhances operational efficiencies and market reach.



Strong Brand Recognition:

Leverage the trust and credibility of a well-known regional leader to attract and retain clients.



Proven Business Model:

Operate with a model refined for efficiency, reducing risks and maximizing profitability.



Extensive Support System:

Receive continuous training, marketing, and technological support to maintain high service standards and client satisfaction.



Growth and Flexibility:

Enjoy generous territories to operate in and the flexibility to tailor the business model to personal goals, with ample opportunities for expansion in a growing industry.

Sales and Marketing

Choosing QSPlus as a license opportunity provides a solid platform for people entering the building inspection industry, backed by a trusted and established brand renowned for its high standards and reliability.

Licensees benefit from a comprehensive support system that includes extensive training, marketing strategies, social media development for the first three months, and ongoing business development support. This integrated approach not only reduces startup risks but also boosts operational efficiencies and expands market reach.

By partnering with QSPlus, licensees receive crucial marketing and business support along with lead generation assistance, ensuring a steady flow of projects and opportunities for growth.



Support and Training

The onboarding process at QSPlus fully prepares you to deliver a complete range of inspection services. From handling enquiries, quoting, and conducting inspections, to generating reports and managing client relationships, you'll be thoroughly trained. You will start with two days of workshops led by Paul Overwater and his team, covering operational protocols, health and safety, pricing, and software for report generation. This will be followed by practical field training, where you'll shadow Paul and then conduct inspections with his guidance to ensure you're confident and ready to go.

You'll never be alone in this journey. QSPlus systems and processes provide full support both in the field and in the back office. With centralised procedures, lead generation, marketing support, and business management advice, you'll have everything you need to operate efficiently and profitably. From quoting and invoicing to report generation, our in-house admin, marketing, and business support teams are available whenever needed, ensuring that QSPlus standards and reputation are upheld.

To help you establish yourself in your area, QSPlus provides local marketing support, equipment, and branded clothing to maintain high presentation standards. Additionally, QSPlus is a member of BOINZ and provides full professional indemnity insurance, giving both you and your clients peace of mind. The operating system is streamlined with centralised enquiries, standardised pricing, and support from a professional network dedicated to your success.



What Can You Earn?

At QSPlus, the earning potential for our licensees is significant. With a one-time investment of \$10,000 + GST, motivated individuals can unlock the opportunity to earn \$100,000+ per year once established. Success is directly linked to the effort you put in and the relationships you build within the industry.

As you expand your client base and offer our comprehensive range of services, your income potential grows. The more time and dedication you invest, the greater the rewards, making this an exciting and highly profitable opportunity for those ready to take control of their future with QSPlus.


DETAILS	INDICATIVE OTE (ex GST)		
Hours/mth	40	80	120
Income/mth	\$4,866	\$9,732	\$14,598
CoS/mth	\$934	\$1,869	\$2,803
GP/mth	\$3,932	\$7,863	\$11,795
GP%	81%	81%	81%
Operating Expenses/mth	\$1,000	\$1,000	\$1,000
Op. Surplus/mth	\$2,932	\$6,863	\$10,795
Op. Surplus (11mths)	\$32,252	\$75,493	\$118,745

Work Life Balance

Licenseeing with QSPlus offers an opportunity to achieve a perfect balance between professional growth and personal well-being. We understand the importance of maintaining a lifestyle that values not only work but also family and leisure.

By choosing to work with us, you step into a supportive environment that respects your need for flexibility, allowing you to manage your schedule in a way that prioritises your family and personal interests. This approach ensures that our licensees do not have to sacrifice their quality of life for professional success, making QSPlus an ideal partner for those seeking a rewarding and balanced career path.



QSP*lus* 

— Advice You Can Depend On —

Quoting Solutions | Home Inspections | Project Management

The Type of Person We Are Looking For

At QSPlus, we are on the lookout for individuals who embody a unique blend of experience, skill, and drive. Ideally, our perfect candidate is a builder (or ex-builder) who is looking to transition off the tools and the building industry, while still applying their extensive industry knowledge. Being a building inspector provides the best of all worlds; it puts your experience to good use, yet you can still operate within and around the industry. As a licensee, you can work better hours and enjoy a more agreeable lifestyle. We value someone who is physically fit and active, capable of handling the demands of the job with ease.

Strong computer skills are essential, as our operations leverage digital tools for efficiency and accuracy. A valid driver's license is also required, enabling reliable mobility to various job sites. Above all, we seek individuals who are driven and professional—those who are dedicated to their craft and are looking for a career path that offers both stability and the opportunity to grow. If you are ready to bring your expertise to a supportive team while maintaining a balanced lifestyle, QSPlus might just be your next great move.



Want to Join The QSPPlus Team?

- 1. Receive the Information Document.**
- 2. Complete the Applicant Background Information Document and email it to office@qsplus.co.nz.**
- 3. We will review your application and contact you to arrange an interview meeting to discuss the opportunity further.**
- 4. Review the Licensee Agreement and let us know if you have any questions.**
- 5. Sign the Licensee Agreement and return it to us for final approval.**
- 6. Begin the onboarding and training process, including hands-on experience.**
- 7. Start your journey with QSPPlus!**

*QSP*plus 